

Trade Mission to Malaysia | Brunei



- March/April 2012 -



KUALA LUMPUR

Sunday 25th March - Wednesday 28th March

Sunday 25th March

Arrive 0930hrs, transfer to Renaissance Hotel, Kuala Lumpur (4 Star) **3 nights**
1700hrs delegation briefing followed by informal welcome dinner

Monday 26th March

Opening session *Potential speakers*

- Fiona Acheson (NZTE) Trade Commissioner - Malaysia, Indonesia and Brunei
- Richard Tankersley, President, NZ Malaysia Chamber of Commerce
- Malaysia External Trade Development Corporation
- Datuk Hasnuddin Hamzah, Immediate Past High Commissioner to New Zealand
- HSBC economist

Site visits

Carlsberg Malaysia - KL - listed company, one of two licensed breweries in Malaysia
Fonterra - Yoghurt plant formulating yoghurt locally for distribution through supermarkets

Networking

Cocktails hosted by NZ Ambassador David Pine at his residence

Tuesday 27th March

Sector Meetings

Individual Meetings

Site visit

Sunway Lagoon: <http://www.sunwaylagoon.com/extreme.asp>

The theme park is part of an integrated resort with a 6-star hotel and shopping mall (3 times the size of Sylvia Park).

Meeting with NZ Unlimited, operators of AJ Hackett Bungy in Malaysia

Meeting with Khazanah (state-owned investment holding company) with interests in tourism.

Networking

Cocktails with NZ Malaysia Chamber of Commerce

Wednesday 28th March

Sector Meetings

Individual Meetings

Site visit

Air Asia
Malaysia Airport

Education Sector

Meeting with local education agents in Subang Jaya.
Visit private education providers.

Depart

1610hrs, Flight MH1152 to Penang

(Please note: this is an indicative programme, subject to change)



PENANG

Wednesday 28th March - Sunday 1st April

Wednesday 28th March

Arrive 1700hrs, transfer to Bayview Resort Hotel (4 Star) **4 nights**



Thursday 29th March

Sector Meetings

Individual Meetings

Site visit
(possibly two)

Engineering companies would be interested in looking at multinational sites and how they go about conducting business. They have complex supply chain strategies and integrated logistics eg: Intel, Wester Digital, Dell

Networking

Penang/Chinese Chamber of Commerce



Friday 30th March

Sector Meetings

Individual Meetings



Saturday 31st March

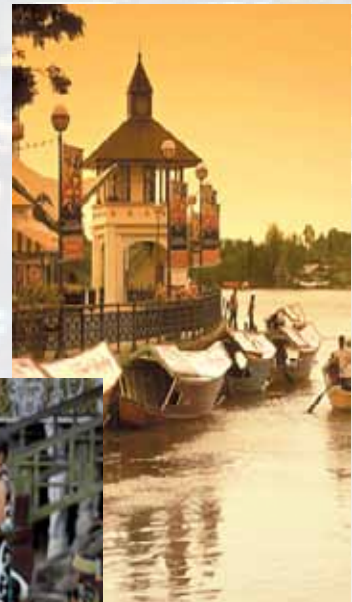
Free day – options to tour



Sunday 1st April

Depart 0710hrs, Air Asia flight AK6506 to Kuching

(Please note: this is an indicative programme, subject to change)



KUCHING

Monday 2nd April - Tuesday 3rd April

Sunday 1st April

Arrive 0910hrs, transfer to The Grand Margherita Kuching (3.5 Star) **2 nights**



Monday 2nd April

Sector Meetings

Individual Meetings

Site visit

Networking

With local business people,
Chamber of Commerce



Tuesday 3rd April

Depart 0640hrs, flight MH3904 to Miri

BRUNEI

Tuesday 3rd April - Thursday 5th April

Tuesday 3rd April

Arrive Evening - The Centrepoin Hotel (4 Star) 2 nights

Wednesday 4th April

Brunei is a very small market, so this will really be a familiarisation visit and helpful in understanding the requirements of a Muslim country.

Focus for the time in Brunei will be Food/Beverage and Education.

If we have companies producing niche products, the Malaysian people may be keen to assist with business matching.

Formal dinner with Brunei Government

Thursday 5th April

Depart 1220hrs, flight SQ181 to Auckland via Singapore



Terms and Conditions

I / we understand by registering for the Mission

- that as delegates on the ANZCBC/ENZ Mission, I / we will be available to attend formal Mission activities, stay in the delegation's nominated hotels and travel with the delegation within the designated options.
- that the accompanying pricing document is an indication only and both base prices and supplements may be varied (albeit not substantially without recourse to members of the Mission).
- that the accompanying pricing document sets out the inclusions, exclusions and qualifications comprising the price indication.
- that whilst ANZCBC/ENZ will make every endeavour to follow the itinerary set out in the accompanying document, timings, events and meetings in Malaysia/Brunei inevitably have an element of flexibility.
- that ANZCBC/ENZ, whilst using its best endeavours to conduct the Mission as set out in accompanying documents, can take no liability for force majeure or break downs in service levels by contracted parties.
- that delegates must arrange a comprehensive travel insurance policy.

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APPLICATION FORM

I / we would like to join the ANZCBC/ENZ Mission and understand that in order to be accepted, I am / we are required to furnish a non-refundable deposit of \$750 per registrant by noon on Friday 16 December 2011 and to make payment of the full cost of the Mission. (date to be advised)

I / we would like to register for the following options

Flights	Option 1 departs Auckland 25 March, return Auckland 6 April	Please Tick
	Option 2 departs Auckland 25 March, return Auckland 31 March	<input type="checkbox"/>
		<input type="checkbox"/>
Accommodation	Single room occupancy	<input type="checkbox"/>
	Twin share	<input type="checkbox"/>

Name of registrant and main contact _____

Organisation _____

Postal address _____

Phone _____ Mobile _____

Fax _____ Email _____

Other registrations under this application _____

The specific sector(s) of interest to me /us are _____

Signed _____ Date _____

PAYMENT (please nominate one of these options)

- On receipt of **ANZCBC invoice** for payment latest by due dates above
- I will mail a cheque to: **The Director, ANZCBC, PO Box 133262, Eastridge, Auckland 1146**
- I will by due dates credit the **ANZCBC ASB Auckland Account 12-3011-0551557-00**
- I will accept **payment by credit card** and pay the processing costs:

Credit Card Payment: Visa Mastercard Amex Diners

Card Number

Card Name

Expiry Date Signature of Cardholder

Please complete this application form and return:
By email to: director@asean.org.nz • By fax to : 09 578 1326
By mail to : PO Box 133262, Eastridge, Auckland 1146